



Chief Business Development Officer (m/f/x)

Neurogreen is a start-up specializing in the implementation of innovative waste sorting solutions. We design smart automatic sorting public bins. We provide with these a carbon footprint accounting software.

Neurogreen is growing, since its creation in 20** it is** partners who have decided to trust us and we aspire to increase this number nationally and internationally.

To support this growth, we are looking for a Chief Business Development Officer who will ensure the commercial development of Neurogreen. To do this, he/she will have to carry out successively and in parallel the following missions:

- Define and implement the commercial strategy by prioritizing solutions with the best commercial potential
- Create a business plan by combining direct and indirect sales
- Create and implement a marketing plan to support and achieve business objectives
- Coordinate optimally with Product Innovation and Product Development to evolve solutions according to market needs and achieve large-scale marketable versions
- Implement processes, tools and reporting to facilitate growth
- Create and develop sales and support teams

Profile

- You have a successful experience of at least 10 years in business development in the technology sector, innovation in an international environment (Benelux, France, Germany, Switzerland and England)
- You have a good command of French, English and Dutch, any other language would be an asset.
- You have initial experience and/or knowledge in the field of waste management and recycling
- You have a first start-up experience
- You are motivated to participate in the development of a Belgian and Walloon start-up

Offer

- Open-ended contract
- Flexible working hours and the possibility of working in 4/5
- An attractive salary package including the payment of all displacements (fuel card)

To apply, send your CV to Carlos.Kiala@neurogreen.be

Contact person :

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